

CITY OF EL PASO BID TABULATION

BID ITEM: PROPRIETARY PARTS, GRACO BID DATE: JANUARY 17, 2007		BID # 2007-077 DEPARTMENT: AVIATION		
	KWAL PAINT DENVER, CO	PATHMARK TRAFFIC PRODUCTS OF TEXAS, INC. SAN MARCOS, TX	SHERWIN WILLIAMS PAINT COMPANY EL PASO, TX	
PRICE ADJUSTMENT FACTOR				
ITEM DESCRIPTION	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM: <u>PROPRIETARY PARTS, GRACO</u>	NET <input type="checkbox"/> - <u>20%</u> DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>10%</u> DISCOUNT <input checked="" type="checkbox"/> U.S. PRICE + _____ % MARKUP <input type="checkbox"/>	NET <input type="checkbox"/> - <u>15%</u> DISCOUNT <input checked="" type="checkbox"/> + _____ % MARKUP <input type="checkbox"/>	
Discount/Mark-up proposed from the <u>GRACO</u> Price List (OR Catalog)				
List Number _____ Dated _____	<u>STRB PURPLE</u> <u>1-15-07</u>	<u>PRICE BOOK</u> <u>1-29-2007</u>	<u>PRICE BOOK</u> <u>2006</u>	
FROM PRICE LIST FOR MARKETING LEVEL: WHOLESALER <input type="checkbox"/> DISTRIBUTOR <input type="checkbox"/> JOBBER <input type="checkbox"/> DEALER <input type="checkbox"/> RETAILER <input type="checkbox"/> OTHER _____ <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input checked="" type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	

APPROVED BY: _____ /s/

DATE: 1/25/07

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ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:				
1.	MANUFACTURER	SPRAY EQUIPMENT &	GRACO	GRACO INC.	
	PRICE LIST FORM NUMBER	ACCESSORIES	PRICE BOOK	GRACO INC. / S.W.	
	AND/OR DATE	#STRB PURPLE 1-15-07	JANUARY 29, 2007	2/2006	
2.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
3.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				
4.	MANUFACTURER				
	PRICE LIST FORM NUMBER				
	AND/OR DATE				

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SAMPLE PRICING EVALUATION				
ITEM 1.	Description: <u>GUN CABLE MODEL - 3000</u>			
	Sample Product Part Number: <u>GRACO Part #111721</u>			
	Your (Bid) Product Part Number: _____	8111721	111721	GRACO PART # 111721
	Your List Price, Before Discount/Mark-up: _____	\$45.90	\$45.90	\$44.80
	City's Cost, After Discount/Mark-up: _____	\$36.72	\$41.31	\$38.08
ITEM 2.	Description: <u>FILTERS, 60 MESH</u>			
	Sample Product Part Number: <u>GRACO Part #244067</u>			
	Your (Bid) Product Part Number: _____	8244067	244067	GRACO PART # 244067
	Your List Price, Before Discount/Mark-up: _____	\$10.10	\$10.10	\$10.10
	City's Cost, After Discount/Mark-up: _____	\$8.08	\$9.09	\$8.58
ITEM 3.	Description: <u>INLET STRAINERS (1" FITS ALL OTHER MODELS)</u>			
	Sample Product Part Number: <u>GRACO Part #181072</u>			
	Your (Bid) Product Part Number: _____	8181072	181072	GRACO PART # 181072
	Your List Price, Before Discount/Mark-up: _____	\$13.30	\$13.30	\$13.30
	City's Cost, After Discount/Mark-up: _____	\$10.64	\$11.97	\$11.30

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DATE: 1/25/07

2007-077 PROPRIETARY PARTS-GRACO - DEPARTMENT OF AVIATION

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THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS. BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR: TWELVE ADDITIONAL MONTHS UTILIZING THE SAME PRICING STRUCTURE, IF THE OPTION IS EXERCISED WITHIN: TWENTY-FOUR ADDITIONAL MONTHS UTILIZING THE SAME PRICING STRUCTURE, IF THE OPTION IS EXERCISED WITHIN: A. THREE YEARS FROM DATE OF AWARD OF THE CONTRACT. B. NO OPTION OFFERED.	<input checked="" type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/> YES <input type="checkbox"/> NO <input type="checkbox"/> <input checked="" type="checkbox"/>	
PAYMENT TERMS:	2% - 10 DAYS	NET - 30 DAYS	NET - 30 DAYS	
BIDDER'S PROMISED DELIVERY: On or before ____ consecutive days after the date of receipt, by the contractor, of a written notice of award, or ____ consecutive hours after receipt of a verbal order.	TWO (2) CONSECUTIVE DAYS <hr style="border: 0; border-top: 1px dashed black;"/> 48 CONSECUTIVE HOURS	2 CONSECUTIVE DAYS <hr style="border: 0; border-top: 1px dashed black;"/> 48 CONSECUTIVE HOURS	NONE STATED NONE STATED	
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF OFFER.				
BIDS SOLICITED: 10	BIDS RECEIVED: 3	BIDS LOCAL: 3	NO BIDS: 0	

APPROVED BY: _____ /s/

DATE: 1/25/07